



**TO:** Walter Wood- New York Board of Trade  
**FROM:** Lynn Bragg  
**DATE:** April 20, 2007  
**SUBJECT:** Release of First Quarter Cocoa Grindings for 2007

This letter will confirm the first quarter statistics given to the New York Coffee, Sugar & Cocoa Exchange:

|                         | In Metric Tons |         | Increase (Decrease) |         |
|-------------------------|----------------|---------|---------------------|---------|
|                         | 2007           | 2006    | Amount              | %       |
| Cocoa Beans Ground      | 97,584         | 104,690 | (7,106)             | (6.79)  |
| Chocolate Liquor Melted | 3,704          | 4,131   | (427)               | (10.34) |
| Cocoa Butter Melted     | 10,066         | 10,396  | (330)               | (3.17)  |



**TO:** Walter Wood- New York Board of Trade  
**FROM:** Lynn Bragg  
**DATE:** July 20, 2007  
**SUBJECT:** Release of Second Quarter Cocoa Grindings for 2007

This letter will confirm the second quarter statistics given to the New York Coffee, Sugar & Cocoa Exchange:

|                         | In Metric Tons |         | Increase (Decrease) |         |
|-------------------------|----------------|---------|---------------------|---------|
|                         | 2007           | 2006    | Amount              | %       |
| Cocoa Beans Ground      | 95,608         | 104,879 | (9,271)             | (8.84)  |
| Chocolate Liquor Melted | 3,454          | 5,462   | (2,008)             | (36.76) |
| Cocoa Butter Melted     | 10,312         | 9,384   | 928                 | 9.89    |

Attachment



**TO:** Neide Magalhaes- ICE Futures U.S.  
**FROM** Lynn Bragg  
**DATE** October 19, 2007  
**SUBJECT:** Release of the Third Quarter Grindings for 2007

This letter will confirm the third quarter statistics given to ICE Futures U.S.:

|                         | In Metric Tons |         | Increase (Decrease) |         |
|-------------------------|----------------|---------|---------------------|---------|
|                         | 2007           | 2006    | Amount              | %       |
| Cocoa Beans Ground      | 94,179         | 109,115 | (14,936)            | (13.69) |
| Chocolate Liquor Melted | 2,631          | 3,993   | (1,362)             | (34.11) |
| Cocoa Butter Melted     | 8,904          | 11,733  | (2,829)             | (24.11) |

Attached is a list of companies who responded to the survey this quarter.

Attachment



**TO:** Neide Magalhaes- ICE Futures U.S.  
**FROM:** Carly Zoerb  
**DATE:** January 17, 2008  
**SUBJECT:** Release of the Fourth Quarter Cocoa Grindings for 2007

This letter will confirm the fourth quarter statistics given to the New York Coffee, Sugar & Cocoa Exchange:

|                         | In Metric Tons |         | Increase (Decrease) |         |
|-------------------------|----------------|---------|---------------------|---------|
|                         | 2007           | 2006    | Amount              | %       |
| Cocoa Beans Ground      | 90,411         | 100,572 | (10,161)            | (10.10) |
| Chocolate Liquor Melted | 2,059          | 3,946   | (1,887)             | (47.82) |
| Cocoa Butter Melted     | 10,695         | 11,010  | (315)               | (2.86)  |

Attached is a list of companies who responded to the survey this quarter.

**LIST OF COMPANIES**

**RESPONDING TO FIRST QUARTER OF 2007  
COCOA PRODUCTS USE SURVEY**

ADM Cocoa

The Hershey Company

Barry Callebaut North America

Masterfoods, USA

The Blommer Chocolate Co.

Nestle Chocolate & Confections

Brach's Confections, Inc.

Cargill Cocoa and Chocolate

Ghirardelli Chocolate Co.

World's Finest Chocolate, Inc.

Guittard Chocolate Co.