



**TO:** Raquel Allen- ICE Futures U.S.  
**FROM:** Jim Corcoran - National Confectioners Association  
**DATE:** April 16, 2009  
**SUBJECT:** Release of the First Quarter Cocoa Grindings for 2009

**NOTE:** **The Cocoa Grinds Report supplied by the National Confectioners Association has changed. Beginning with this report for the First Quarter 2009, the report will cover cocoa grinds for North America, including Canada, Mexico and the USA. First Quarter 2008 figures have been recalculated to reflect the historical data. In addition the reports will no longer include Liquor and Butter Melted. New reporting companies and plants have been added (see attached).**

This letter will confirm the 2009 first quarter statistics given to the ICE Futures U.S.

	In Metric Tons		Increase (Decrease)	
	2009	2008	Amount	%
Cocoa Beans Ground	99,875	114,759	(14,884)	(12.97)

Attached is a list of companies who responded to the survey this quarter.

**LIST OF COMPANIES**

**RESPONDING TO FIRST QUARTER OF 2009  
COCOA PRODUCTS USE SURVEY**

ADM Cocoa

Guittard Chocolate Co.

Barry Callebaut USA, Inc.

The Hershey Company

The Blommer Chocolate Co.

Mars Snackfood US, LLC

Cargill Cocoa & Chocolate Co.

Nestle Chocolate & Confections

ECOM

World's Finest Chocolate, Inc.

Ghirardelli Chocolate Co.



**TO:** Raquel Allen- ICE Futures U.S.  
**FROM:** Jim Corcoran - National Confectioners Association  
**DATE:** July 16, 2009  
**SUBJECT:** Release of the Second Quarter Cocoa Grindings for 2009

**NOTE:** **The Cocoa Grinds Report supplied by the National Confectioners Association has changed. Beginning with the report for the First Quarter 2009, the report will cover grinds for North America, including Canada, Mexico and the USA. All 2008 figures have been recalculated to reflect the historical data. In addition the reports will no longer include Liquor and Butter Melted. New reporting companies and plants have been added (see attached).**

This letter will confirm the 2009 second quarter statistics given to the ICE Futures U.S.

	<u>In Metric Tons</u>		<u>Increase (Decrease)</u>	
	2009	2008	Amount	%
Cocoa Beans Ground	105,123	112,736	(7,613)	(6.75)

Attached is a list of companies who responded to the survey this quarter.



## LIST OF COMPANIES

### COCOA PRODUCTS USE SURVEY

ADM Cocoa

Guittard Chocolate Co.

Barry Callebaut

The Hershey Company

The Blommer Chocolate Co.

Mars Chocolate North  
America

Cargill Cocoa & Chocolate  
Co.

Nestle Chocolate &  
Confections

ECOM

World's Finest Chocolate,  
Inc.

Ghirardelli Chocolate Co.



**To:** Raquel Allen- ICE Futures U.S.  
**From:** Jim Corcoran - National Confectioners Association  
**Date:** October 15, 2009  
**Subject:** Release of the Third Quarter Cocoa Grindings for 2009

**NOTE:** **The Cocoa Grinds Report supplied by the National Confectioners Association has changed. Beginning with the First Quarter 2009 report, the report covers cocoa grinds for North America, including Canada, Mexico and the USA. Third Quarter 2008 figures have been recalculated to reflect the historical data. In addition, the reports no longer include Liquor and Butter Melted. New reporting companies and plants have been added (see attached).**

This letter will confirm the third quarter 2009 statistics given to the I.C.E. Futures U.S.

	In Metric Tons		Increase (Decrease)	
	2009	2008	Amount	%
Cocoa Beans Ground	118,405	118,991	(586)	(0.49)
Aggregate Number of Plants Reporting	19	19	0	0.00

Attached is a list of companies who responded to the survey this quarter.

Quarterly Grindings Report Release Date Schedule for Remainder of 2009:

Fourth Quarter 2009: Report Release Date is January 21, 2010

**LIST OF COMPANIES**

**RESPONDING TO THIRD QUARTER OF 2009  
COCOA PRODUCTS USE SURVEY**

ADM Cocoa

Barry Callebaut

The Blommer Chocolate Co.

Cargill Cocoa & Chocolate Co.

ECOM

Ghirardelli Chocolate Co.

Guittard Chocolate Co.

The Hershey Company

Mars Chocolate North America

Nestle Chocolate & Confections

World's Finest Chocolate, Inc.



**To:** Raquel Allen- ICE Futures U.S.  
**From:** Susan Smith - National Confectioners Association  
**Date:** January 22, 2010  
**Subject:** Release of the Fourth Quarter Cocoa Grindings for 2009

**NOTE: The Cocoa Grinds Report supplied by the National Confectioners Association has changed. Beginning with the First Quarter 2009 report, the report covers cocoa grinds for North America, including Canada, Mexico and the USA. Fourth Quarter 2008 figures have been recalculated to reflect the historical data. In addition, the reports no longer include Liquor and Butter Melted. New reporting companies and plants have been added (see attached).**

This letter will confirm the fourth quarter 2009 statistics given to the I.C.E. Futures U.S.

	In Metric Tons		Increase (Decrease)	
	2009	2008	Amount	%
Cocoa Beans Ground	111,986	113,734	(1,748)	(1.54)
Aggregate Number of Plants Reporting	19	19	0	0.00

Attached is a list of companies who responded to the survey this quarter.

Quarterly Grindings Report Release Date Schedule for Remainder of 2010:

1 <sup>st</sup> Quarter 2010	04/15/10
2 <sup>nd</sup> Quarter 2010	07/15/10
3 <sup>rd</sup> Quarter 2010	10/14/10



## **LIST OF COMPANIES**

ADM Cocoa

Barry Callebaut

The Blommer Chocolate Co

Cargill Cocoa & Chocolate Co

ECOM

Ghirardelli Chocolate Co

Guittard Chocolate Co

The Hershey Company

Mars Chocolate North America

Nestle Chocolate & Confections

World's Finest Chocolate, Inc.