



**To:** Amanda Plant- ICE Futures U.S.  
**From:** Jenn Ellek - National Confectioners Association  
**Date:** April 7, 2014  
**Subject:** Release of First Quarter Cocoa Grindings for 2014

This letter will confirm the First quarter statistics given to the ICE Futures US.

	In Metric Tons		Increase (Decrease)	
	2014	2013	Amount	%
Cocoa Beans Ground	129,007	127,692	1,315	1.03
Aggregate Number of Plants Reporting	17	17	0	0

The Cocoa Grinds Report supplied by The National Confectioners Association has changed. Beginning with the report for the First Quarter 2009, the report will cover grinds for North America, including Canada, Mexico and the USA. In addition, the reports will no longer include Liquor and Butter Melted. New reporting companies and plants have been added (see attached).

Note: The Cocoa Beans Ground metric tons have been adjusted to reflect currently transmitted revised d the quarter ended March 31, 2013.

Quarterly Grindings Report Release Date Schedule for Remainder of 2014:

2 <sup>nd</sup> Quarter 2014	07/17/14
3 <sup>rd</sup> Quarter 2014	10/16/14
4 <sup>th</sup> Quarter 2014	01/15/15

Attached is a list of companies who responded to the survey this quarter.



**LIST OF COMPANIES RESPONDING TO FIRST QUARTER OF 2014  
COCOA PRODUCTS USE SURVEY**

ADM Cocoa

Barry Callebaut

The Blommer Chocolate Co.

Cargill Cocoa & Chocolate Co.

ECOM

Ghirardelli Chocolate Co.

Guittard Chocolate Co.

The Hershey Company

Mars Chocolate North America

Nestle Chocolate & Confections

World's Finest Chocolate, Inc.



**To:** Amanda Plant — ICE Futures U.S.  
**From:** Jenn Ellek — National Confectioners Association  
**Date:** July 17, 2014  
**Subject:** Release of Second Quarter Cocoa Grindings for 2014

This letter will confirm the second quarter statistics given to the ICE Futures US.

	In Metric Tons		Increase (Decrease)	
	<u>2014</u>	<u>2013</u>	<u>Amount</u>	<u>%</u>
Cocoa Beans Ground	131,737	126,044	5,693	4.52
Aggregate Number of Plants Reporting	17	17	0	0.00

The Cocoa Grinds Report supplied by The National Confectioners Association has changed. Beginning with the report for the First Quarter 2009, the report will cover grinds for North America, including Canada, Mexico and the USA. In addition, the reports will no longer include Liquor and Butter Melted. New reporting companies and plants have been added (see attached).

Note: The Cocoa Beans Ground metric tons have been adjusted to reflect currently transmitted revised data for the quarter ended March 31, 2013.

Quarterly Grindings Report Release Date Schedule for remainder of 2014:

3<sup>rd</sup> Quarter 2014: 10/16/14  
 4<sup>th</sup> Quarter 2014: 01/15/15

Attached is a list of companies who responded to the survey this quarter.



**LIST OF COMPANIES RESPONDING TO SECOND QUARTER OF 2014  
COCOA PRODUCTS USE SURVEY**

ADM Cocoa

Barry Callebaut

The Blommer Chocolate Co.

Cargill Cocoa & Chocolate Co.

ECOM

Ghirardelli Chocolate Co.

Guittard Chocolate Co.

The Hershey Company

Mars Chocolate North America

Nestle Chocolate & Confections

World's Finest Chocolate, Inc.



**To:** Amanda Plant — ICE Futures U.S.  
**From:** Jenn Ellek — National Confectioners Association  
**Date:** October 16, 2014  
**Subject:** Release of Third Quarter Cocoa Grindings for 2014

This letter will confirm the third quarter statistics given to the ICE Futures US.

	In Metric Tons		Increase (Decrease)	
	<u>2014</u>	<u>2013</u>	<u>Amount</u>	<u>%</u>
Cocoa Beans Ground	138,027	131,974	6,053	4.59
Aggregate Number of Plants Reporting	17	17	0	0.00

The Cocoa Grinds Report supplied by The National Confectioners Association has changed. Beginning with the report for the First Quarter 2009, the report will cover grinds for North America, including Canada, Mexico and the USA. In addition, the reports will no longer include Liquor and Butter Melted. New reporting companies and plants have been added (see attached).

Quarterly Grindings Report Release Date Schedule for remainder of 2014:

4<sup>th</sup> Quarter 2014:                      01/15/15

Attached is a list of companies who responded to the survey this quarter.



**LIST OF COMPANIES RESPONDING TO THIRD QUARTER OF 2014  
COCOA PRODUCTS USE SURVEY**

ADM Cocoa

Barry Callebaut

The Blommer Chocolate Co.

Cargill Cocoa & Chocolate Co.

ECOM

Ghirardelli Chocolate Co.

Guittard Chocolate Co.

The Hershey Company

Mars Chocolate North America

Nestle Chocolate & Confections

World's Finest Chocolate, Inc.



**To:** Amanda Plant — ICE Futures U.S.  
**From:** Jenn Ellek — National Confectioners Association  
**Date:** January, 15, 2015  
**Subject:** Release of Fourth Quarter Cocoa Grindings for 2014

This letter will confirm the Fourth quarter statistics given to the ICE Futures US.

	In Metric Tons		Increase (Decrease)	
	<u>2014</u>	<u>2013</u>	<u>Amount</u>	<u>%</u>
Cocoa Beans Ground	122,886	125,332	(2,446)	(1.95)
Aggregate Number of Plants Reporting	17	17	0	0.00

The Cocoa Grinds Report supplied by The National Confectioners Association has changed. Beginning with the report for the First Quarter 2009, the report will cover grinds for North America, including Canada, Mexico and the USA. In addition, the reports will no longer include Liquor and Butter Melted. New reporting companies and plants have been added (see attached).

Quarterly Grindings Report Release Date Schedule for remainder of 2015:

1st Quarter 2015	04/16
2nd Quarter 2015	07/16
3rd Quarter 2015	10/15
4th Quarter 2015	01/21

Attached is a list of companies who responded to the survey this quarter.



**LIST OF COMPANIES RESPONDING TO FOURTH QUARTER OF 2014  
COCOA PRODUCTS USE SURVEY**

ADM Cocoa

Barry Callebaut

The Blommer Chocolate Co.

Cargill Cocoa & Chocolate Co.

ECOM

Ghirardelli Chocolate Co.

Guittard Chocolate Co.

The Hershey Company

Mars Chocolate North America

Nestle Chocolate & Confections

World's Finest Chocolate, Inc.