



**To:** Amanda Plant — ICE Futures U.S.  
**From:** Jenn Ellek — National Confectioners Association  
**Date:** April 16, 2015  
**Subject:** Release of First Quarter Cocoa Grindings for 2015

This letter will confirm the Fourth quarter statistics given to the ICE Futures US.

	In Metric Tons		Increase (Decrease)	
	<u>2015</u>	<u>2014</u>	<u>Amount</u>	<u>%</u>
Cocoa Beans Ground	121,508	129,007	(7,499)	(5.81)
Aggregate Number of Plants Reporting	17	17	0	0.00

The Cocoa Grinds Report supplied by The National Confectioners Association has changed. Beginning with the report for the First Quarter 2009, the report will cover grinds for North America, including Canada, Mexico and the USA. In addition, the reports will no longer include Liquor and Butter Melted. New reporting companies and plants have been added (see attached).

Quarterly Grindings Report Release Date Schedule for remainder of 2015:

2nd Quarter 2015	07/16
3rd Quarter 2015	10/15
4th Quarter 2015	01/21

Attached is a list of companies who responded to the survey this quarter.



**LIST OF COMPANIES RESPONDING TO FIRST QUARTER OF 2015  
COCOA PRODUCTS USE SURVEY**

ADM Cocoa

Barry Callebaut

The Blommer Chocolate Co.

Cargill Cocoa & Chocolate Co.

ECOM

Ghirardelli Chocolate Co.

Guittard Chocolate Co.

The Hershey Company

Mars Chocolate North America

Nestle Chocolate & Confections

World's Finest Chocolate, Inc.



**To:** Amanda Plant — ICE Futures U.S.  
**From:** Jenn Ellek — National Confectioners Association  
**Date:** July 16, 2015  
**Subject:** Release of Second Quarter Cocoa Grindings for 2015

This letter will confirm the Second quarter statistics given to the ICE Futures US.

	<b>In Metric Tons</b>		<b>Increase</b>	<b>(Decrease)</b>
	<u>2015</u>	<u>2014</u>	<u>Amount</u>	<u>%</u>
Cocoa Beans Ground	120,359	131,737	(-11,378)	(8.64)
Aggregate Number of Plants Reporting	17	17	0	0.00

The Cocoa Grinds Report supplied by The National Confectioners Association has changed. Beginning with the report for the First Quarter 2009, the report will cover grinds for North America, including Canada, Mexico and the USA. In addition, the reports will no longer include Liquor and Butter Melted. New reporting companies and plants have been added (see attached).

Note: Due to the change in ownership of a manufacturing process, some of the prior year amounts have been combined.

Quarterly Grindings Report Release Date Schedule for remainder of 2015:

3rd Quarter 2015	10/15
4th Quarter 2015	01/21

Attached is a list of companies who responded to the survey this quarter.



**LIST OF COMPANIES RESPONDING TO SECOND QUARTER OF 2015  
COCOA PRODUCTS USE SURVEY**

ADM Cocoa

Barry Callebaut

The Blommer Chocolate Co.

Cargill Cocoa & Chocolate Co.

ECOM

Ghirardelli Chocolate Co.

Guittard Chocolate Co.

The Hershey Company

Mars Chocolate North America

Nestle Chocolate & Confections



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**To:** Amanda Plant — ICE Futures U.S.  
**From:** Jenn Ellek — National Confectioners Association  
**Date:** October 15, 2015  
**Subject:** Release of Third Quarter Cocoa Grindings for 2015

This letter will confirm the Third quarter statistics given to the ICE Futures US.

	<b>In Metric Tons</b>		<b>Increase</b>	<b>(Decrease)</b>
	<u>2015</u>	<u>2014</u>	<u>Amount</u>	<u>%</u>
Cocoa Beans Ground	124,229	138,046	(13,817)	(10.01)
Aggregate Number of Plants Reporting	17	17	0	0.00

The Cocoa Grinds Report supplied by The National Confectioners Association has changed. Beginning with the report for the First Quarter 2009, the report will cover grinds for North America, including Canada, Mexico and the USA. In addition, the reports will no longer include Liquor and Butter Melted. New reporting companies and plants have been added (see attached).

**Note:** Due to the changes in ownerships of a manufacturing process, some of the prior year amounts have been combined. In addition, the Cocoa Beans Ground metric tons have been adjusted to reflect currently transmitted revised data for the quarter ended September 30, 2014.

Quarterly Grindings Report Release Date Schedule for remainder of 2015:

4th Quarter 2015                      01/21

Attached is a list of companies who responded to the survey this quarter.



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**LIST OF COMPANIES RESPONDING TO THIRD QUARTER OF 2015  
COCOA PRODUCTS USE SURVEY**

Barry Callebaut

Guittard Chocolate Co.

The Blommer Chocolate Co.

The Hershey Company

Cargill Cocoa & Chocolate Co.

Mars Chocolate North America

ECOM

Nestle Chocolate & Confections

Ghirardelli Chocolate Co.



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(202) 534-1440 | www.CandyUSA.com

**To:** Amanda Plant — ICE Futures U.S.  
**From:** Jenn Ellek — National Confectioners Association  
**Date:** Jan 21, 2016  
**Subject:** Release of Fourth Quarter Cocoa Grindings for 2016

This letter will confirm the Fourth quarter statistics given to the ICE Futures US.

	<b>In Metric Tons</b>		<b>Increase</b>	<b>(Decrease)</b>
	<u>2015</u>	<u>2014</u>	<u>Amount</u>	<u>%</u>
Cocoa Beans Ground	118,896	122,886	(3,990)	(3.25)
Aggregate Number of Plants Reporting	17	17	0	0.00

The Cocoa Grinds Report supplied by The National Confectioners Association has changed. Beginning with the report for the First Quarter 2009, the report will cover grinds for North America, including Canada, Mexico and the USA. In addition, the reports will no longer include Liquor and Butter Melted. New reporting companies and plants have been added (see attached).

**Note:** Due to the changes in ownerships of a manufacturing process, some of the prior year amounts have been combined. In addition, the Cocoa Beans Ground metric tons have been adjusted to reflect currently transmitted revised data for the quarter ended September 30, 2014.

Attached is a list of companies who responded to the survey this quarter.



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**LIST OF COMPANIES RESPONDING TO FOURTH QUARTER OF 2015  
COCOA PRODUCTS USE SURVEY**

Barry Callebaut

The Blommer Chocolate Co.

Cargill Cocoa & Chocolate Co.

ECOM

Ghirardelli Chocolate Co.

Guittard Chocolate Co.

The Hershey Company

Mars Chocolate North America

Nestle Chocolate & Confections